

# Insight Flex for Devices



## Business challenge

The transformation of the modern workplace away from centralisation and toward a more user-focused, technology-driven environment means many organisations need to reconsider their strategies for equipping and supporting the workforce. Flexible, modern device options are required to drive productivity, but a device-driven approach comes with its own complexity. Each device needs to be provisioned, maintained, secured, managed and refreshed, but how do you manage such a multifaceted device ecosystem while balancing the daily demands on IT staff?

## Our Solution

Insight Flex for Devices delivers full lifecycle support for Insight procured devices (1,000+ estate) and accelerates your adoption of modern IT management. You'll gain the ability to manage the full lifecycle of a device by combining procurement, services, management, end-of-life recovery and refresh in a seamless end-to-end experience with a predictable and manageable payment model.

As a Solutions Integrator with deep relationships with all major technology partners, we're able to offer you flexible and vendor-agnostic device options to best fit your employee personas and business needs. Whether you enable employee choice or use corporate standards, Flex for Devices delivers total control of your fleet to ensure optimal cost and performance outcomes.

### Key technology partners



## Benefits

- Ensure your fleet is delivering optimal cost and performance outcomes.
- Optimise and scale as business needs change.
- Gain control of device spending with a flexible service and one monthly bill.
- Evolve to a modern management model.
- Manage your new and existing fleet while reducing internal workload.
- Improve workforce productivity and satisfaction.

## Related services

- Adoption Services
- Managed Workplace
- Managed Office 365
- Insight Managed EDR

## Best-fit devices and prices

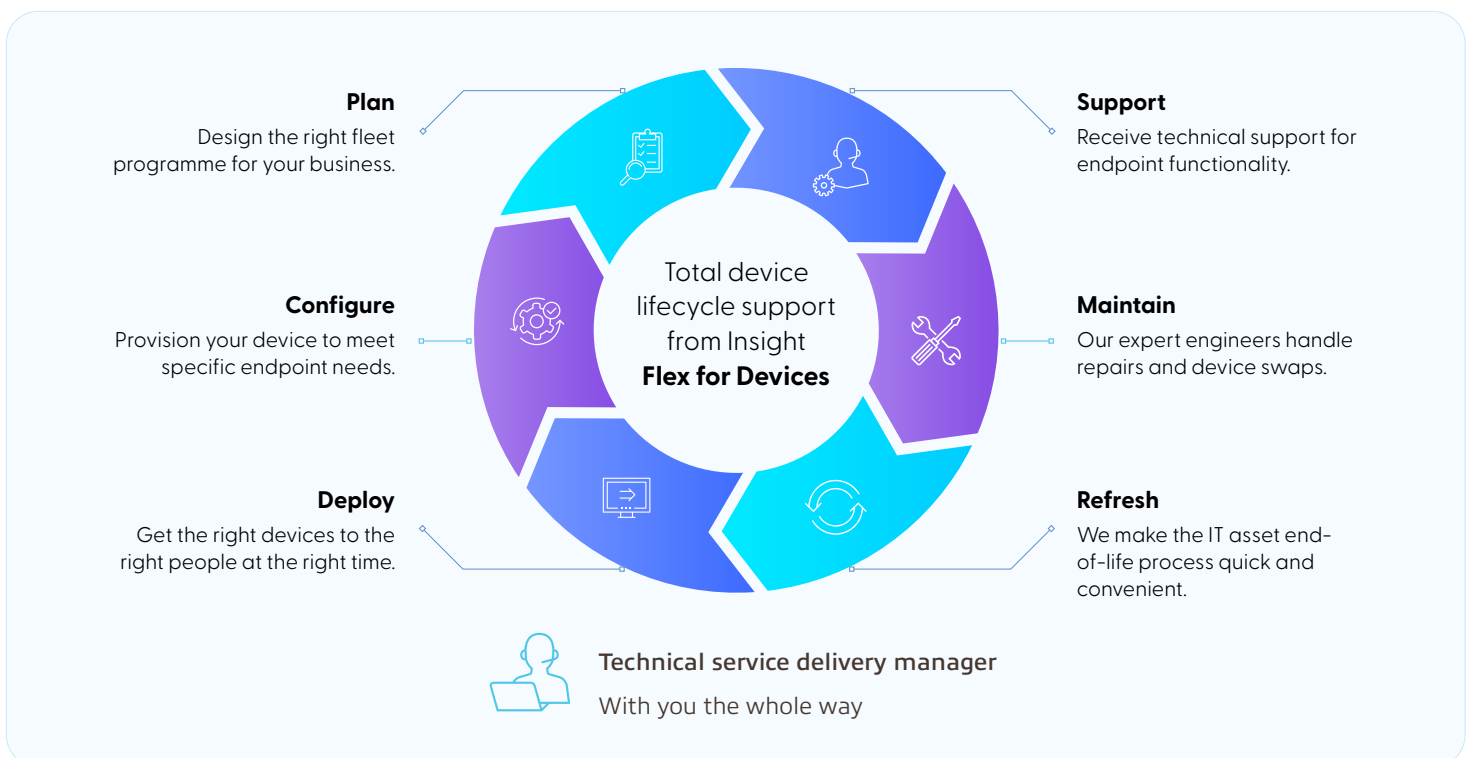
Insight's long-standing partnerships with global technology partners empower our clients with a wide choice of industry-leading devices. Additionally, pricing is contracted throughout the programme term, eliminating time-consuming negotiations and ensuring you receive the most competitive pricing available for your devices.



### Insight Flex for Devices programme features:

- **A custom eCommerce portal** for end-user and IT order placement, management and reporting.
- **Device imaging and optional integration services** saving IT time and effort on provisioning and management.
- **Supply chain services** to free up your space and ensure you can equip employees with the latest devices.
- **Sustainable lifecycle services** to support quick replacement, minimise downtime and increase productivity.
- **Asset tracking** to provide visibility of serialised device names under Insight management.
- **Digital Experience Monitoring (DEM)** to monitor fleet health and employee experience, benchmark against internal goals and automate processes.
- **As-a-Service subscription model** ensuring consistent, scheduled device refreshes.
- **Managed Endpoint services** for modern management, provisioning, security and support.
- **Managed Service Desk** for fast and effective end-user support.

## Full lifecycle service



## Built for this

From our streamlined onboarding process to our vendor-certified support services, Insight has the infrastructure, expertise and resources to deliver unmatched devices as a service solutions. There are several reasons why we're different – and can do more for you than other service providers.



Insight Flex for Devices simplifies device IT lifecycle management for end users and IT staff, while enabling more value and increased productivity for your entire company.

### Technical service delivery managers

Each client is assigned a dedicated Insight Client Success Manager. This individual is a single point of contact to assist with long-term lifecycle strategy, programme development and significant issue resolution. They also provide monthly reports and regular reviews.

### Facilities and capabilities

- Five international distribution and integration centres
- Customisable inventory management programs and eCommerce
- ISO 9001:2015 Certified Labs (US/UK/GER) with comprehensive configuration services
- Deployment capacity - 45.5M annually, including drop shipments

### Modern methodology

- Flexible starting points - on- or off-site
- Repeatable models
- Vendor-specific best practices
- Traditional imaging and modern provisioning

## Why Insight?

We accelerate transformation by unlocking the power of people and technology.

As a leading solutions integrator, we drive speed, scale, resilience and innovation to our clients across the globe – combining our technical expertise, broad solutions portfolio and supply chain capabilities to help businesses achieve their ambitious goals.

To learn more about how Insight can simplify your device lifecycle initiatives, please visit:  
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