

Dear Valued Client,

We recently wrote to you in May regarding our decision to streamline our EMEA processes to align with our global business, by moving to a single global IT platform.

This decision has been made as part of our ongoing commitment to provide you with the highest quality of service. This will mean that from October 4th 2021, we will be retiring a number of our existing IT systems and there will be some changes in the way in which you purchase from us.

One change we would like to highlight in this communication to you concerns the purchasing of Microsoft Licensing via US enrolment going forward. Whilst you will continue to enjoy all of the benefits currently associated with this agreement including better pricing we do need to make you aware of the following.

- All orders for MS licences purchased under a US enrolment will now be billed in US dollars only.
- All orders for US enrolments will be placed via our Insight US sales organisation and licensing ordered via Microsoft US.
- As part of this process, certain end user contact information must be shared outside of Europe.
- Orders placed via the web for US enrolments will need to be placed via the updated URL; Insight.com rather than the previous URL Insight.com/US.
- Your EMEA account management team remains unchanged.

All the changes mentioned above will happen seamlessly in the background; no additional action is required on your part. These changes, as part of the transition to the new, global platform, are being implemented to provide you, as a valued client, with the best possible experience. Our E-commerce team will work to ensure that this transition goes as smoothly as possible and any disruption kept to an absolute minimum.

Should you have any questions relating to this transition, please reach out to your Insight Account Manager or [complete this form](#).

We would like to thank you for your ongoing partnership and look forward to continuing to help your organisation maximise the value of your technology today, whilst accelerating for tomorrow.

Insight Licensing Operations