

## Global data centre business saves over £10,000 a year with PaaS solution from Insight

A co-location and IT infrastructure supplier, with major public cloud providers among its clients, was looking to streamline its Oracle licensing.

Thanks to a long-standing relationship with the client, and a thorough understanding of its business needs, Insight was able to quickly pinpoint a solution and deliver the desired cost reductions and efficiency gains.

Insight had to complete the job within a tight time frame as the deadline to renew the company's existing contract was approaching fast.

### **The Challenge**

Insight's client uses its global network of data centres to give its customers the flexibility to plan for future growth. But the time had come to plan for the future of its own IT infrastructure.

The company was running Oracle databases and needed to upgrade these to the latest version in order to continue delivering consistently high standards of service.

The existing licensing agreements were expensive and likely to increase, so the company needed a more cost-effective approach and a better way to manage its costs throughout the year.

To add to the challenge, the company's existing Oracle licences were due to expire, and the licences can only be renewed in twelve-month cycles.



### **Quick Overview**

**Client:**

A data centre service provider

**Size:**

The company operates in countries throughout Europe and Asia

**Challenge:**

To provide a cost-effective Oracle infrastructure solution

**Insight Solution:**

IT Strategy and Implementation

The client offers connectivity and co-location services to its clients, allowing them to create their own future-proof data centre strategies.

## The Solution

The company was running its Oracle databases on a Microsoft platform, some on-premise and some in Azure.

Having reviewed the company's IT and business needs, Insight recommended a migration to the Oracle Cloud Infrastructure (OCI).

By moving all the company's infrastructure to OCI, Insight was able to arrange for the Oracle licences to be included in the monthly consumption cost rather than as a separate expense.

The client had no Oracle skills in-house, so Insight wrapped the licensing cost and the cloud consumption costs into a Platform as a Service (PaaS) solution.

The migration to OCI caused little or no downtime, as the bulk of the work was carried out over the weekends.

Insight worked fast to put the new system in place before the existing licences expired. A migration like this would usually need a twelve-week lead time to plan, build and implement.

Insight completed the OCI migration in just one month.

## Key benefits:

- Savings of more than £10,000 a year on Oracle licensing, cloud consumption and support.
- Improved cost management with the move from a capital expenditure to an operating expenditure model.
- £20,000 to £30,000 released over the year for the client to spend on strategic projects.
- Time saved on backing up the company's data, with a half-hourly back-up cycle replacing a daily refresh.
- Data back-up takes place in the background, freeing up the client's IT team to work on other assignments.
- Little or no downtime for the client's team during the migration.
- Full Oracle support provided in a PaaS model.
- A three-month project completed in just one month.

## The Results Highlights



£10,000 a year saved on Oracle licensing costs



A three-month migration completed in only one month



An efficient operating cost model for the IT infrastructure



Streamlined data back-up on a half hour cycle